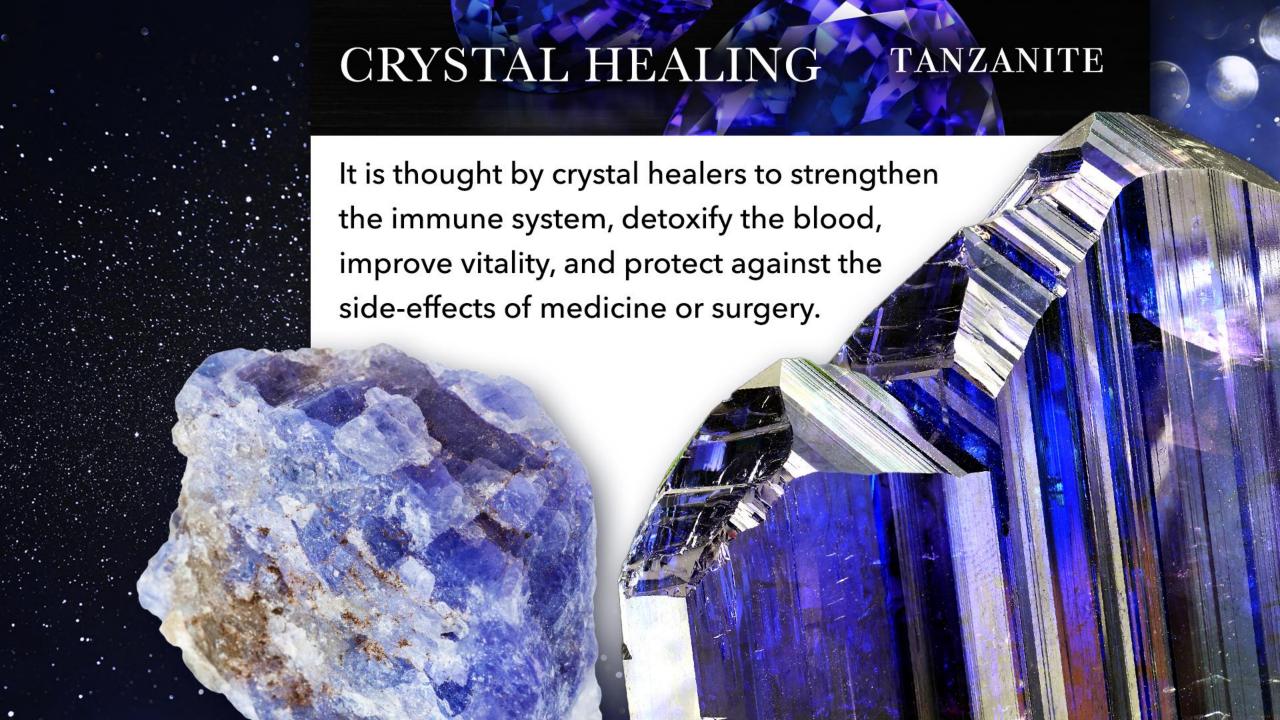


WELCOME!









History

- The common story of tanzanite's discovery tells of Masai herders who found blue crystals in the Merelani Hills near Arusha, Tanzania, in 1967.
- He notified a prospector named Manuel D'Souza, who promptly registered claims with the government to begin mining. Though he thought he was mining sapphire gems, the crystal was soon identified as a vibrant blue variety of Zoisite.
- Initially, tanzanite was easily collected from the surface, but "scavenger" mining didn't last long, and pits and tunnels quickly took preference.
- With the implementation of fair systems and various ethical organizations, tanzanite is mined fairly, and has significantly boosted the Tanzanian economy.

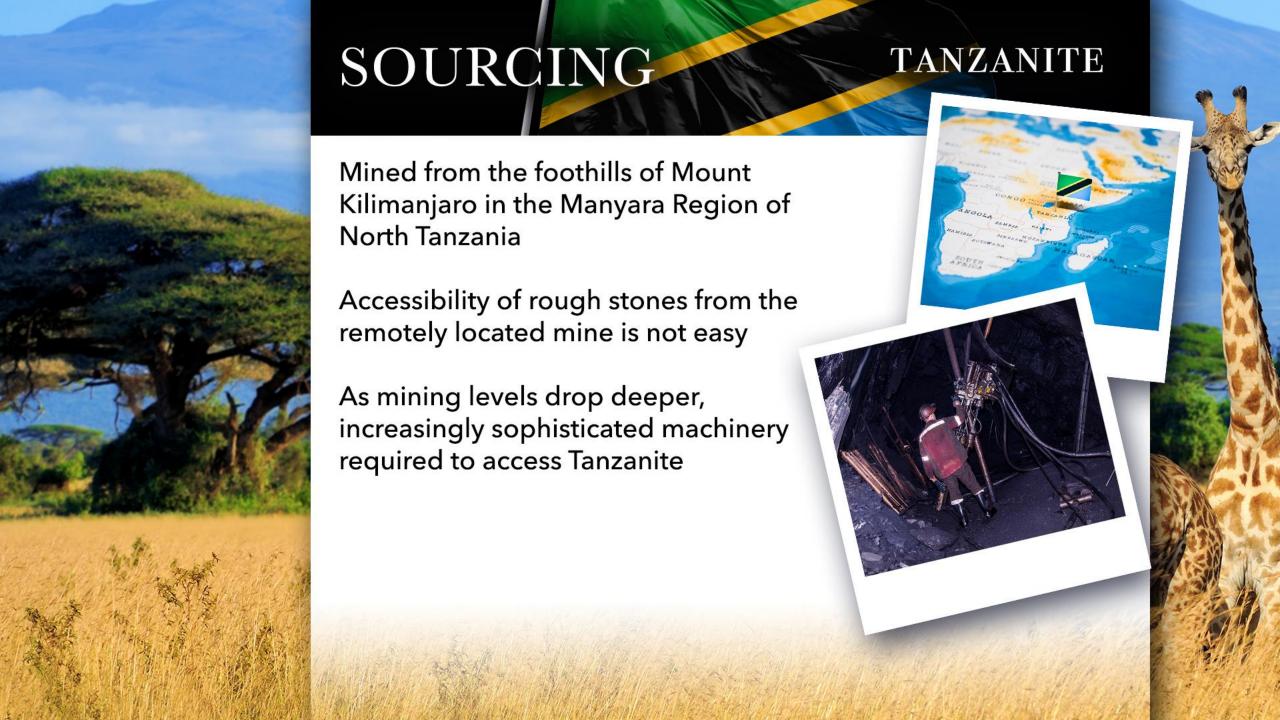




Gemological Data

- Family: Zoisite
- Coloring agent: Vanadium
- Chemical composition: Ca₂Al₃(SiO₄)₃(OH)
- Source: Tanzania
- Treatment: Heat, to improve the color
- Hardness: Ranks 6 to 6.5 on Mohs's Scale





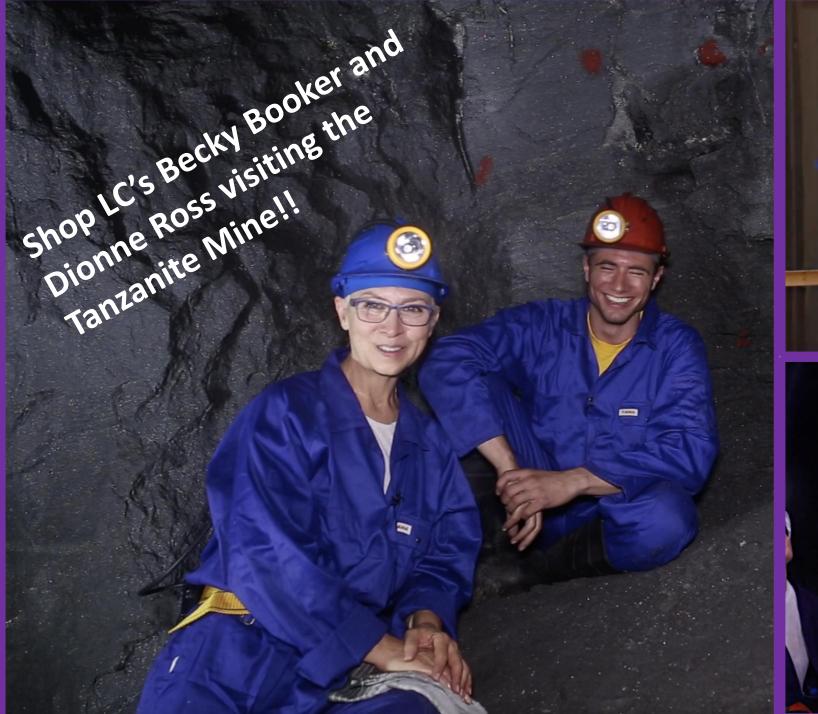


MINES

TANZANITE



Wall around the Tanzanite Mine







BREAKING NEWS

The biggest tanzanite in the world is a single large crystal of 16,839 carats.

Tanzanite is becoming increasingly recognized as an heirloom due to its very limited supply and rarity.

The discovery of tanzanite has greatly impacted the Tanzanian economy.

TANZANITE:

MINER BECOMES
OVERNIGHT MILLIONAIRE!

\$3.4M!



Mr. Laizer - holding up the precious stones - plans to build a school and a shopping center in his community.



TOP 10 RAREST GEMSTONES FOUND ON EARTH

#10 Poudretteite #5 Red Beryl

#9 Tanzanite #4 Jadeite

#8 Benitoite #3 Taaffeite

#7 Grandidierite #2 Alexandrite

#6 Black Opal #1 Painite



RARITY

TANZANITE

1,000X RARER THAN DIAMOND

Expected to completely be mined out in the next couple of decades

Only gemstone with a large and growing popularity that has such a limited known supply

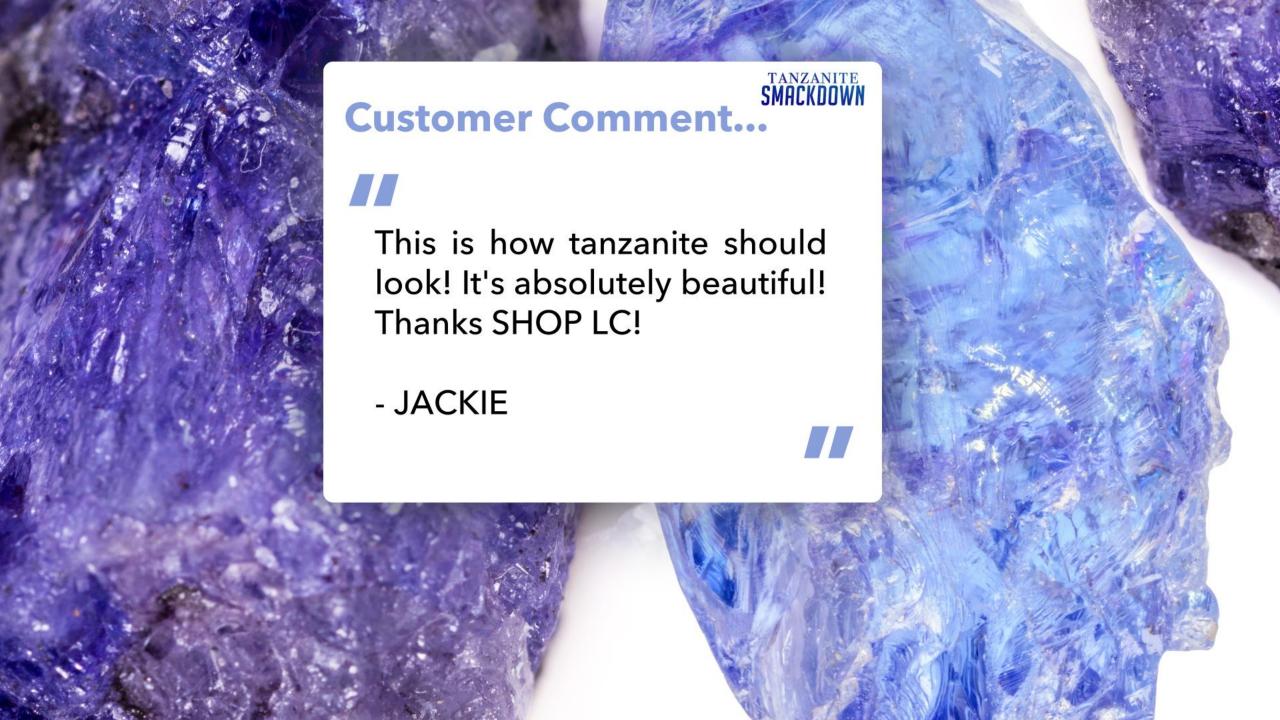
Currently, fine quality Tanzanite can range in value from \$1,000 to \$5,000 per carat

Cutting Process

- Firstly, the gems are picked from the shaft, after which they are taken to the sorting house where they are cleaned and weighed
- Unwanted materials (i.e., non-gem material) are removed from the gems, and then the cobbing process begins
- The gems are cobbed and graded so that they can be divided into various groups
- Gems of good quality are taken away for carat, clarity and color grading, while others are taken away to be sold as they are, and the off-cuts or "waste" are collected to be sold locally
- Once all the grading and sizing procedures have taken place, the gems are packed and ready to be sold







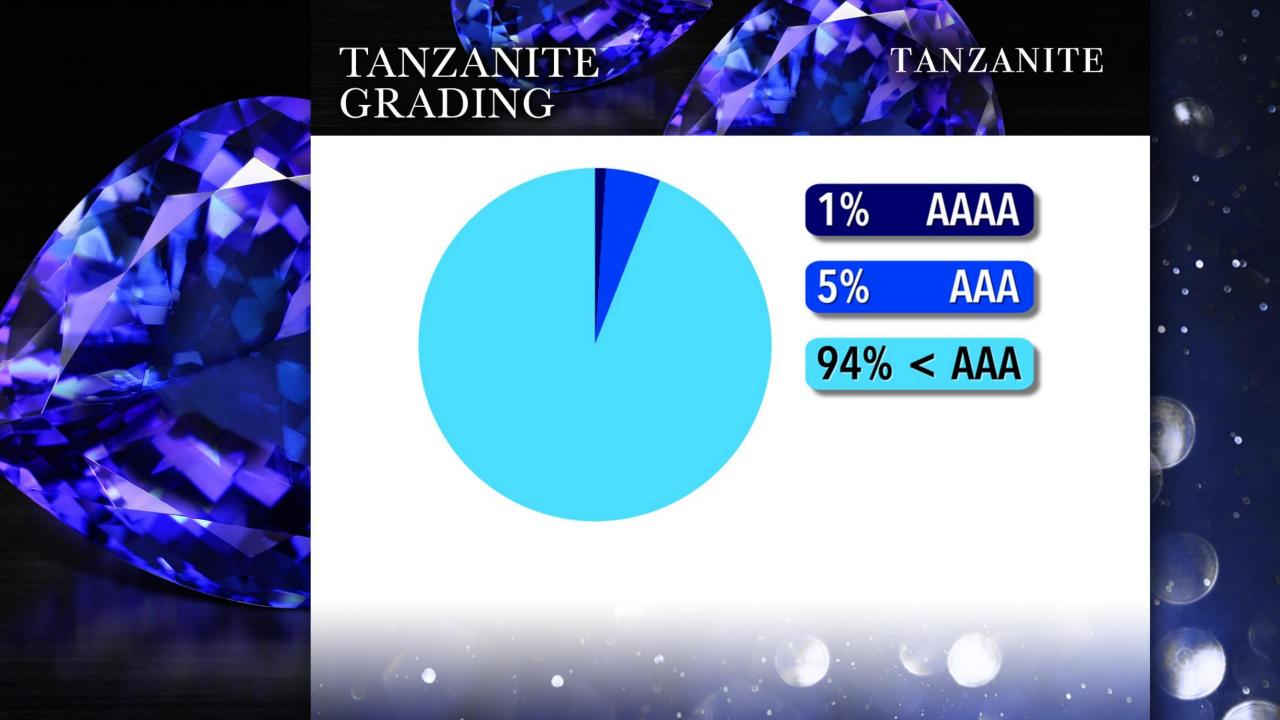
COLOR CHART

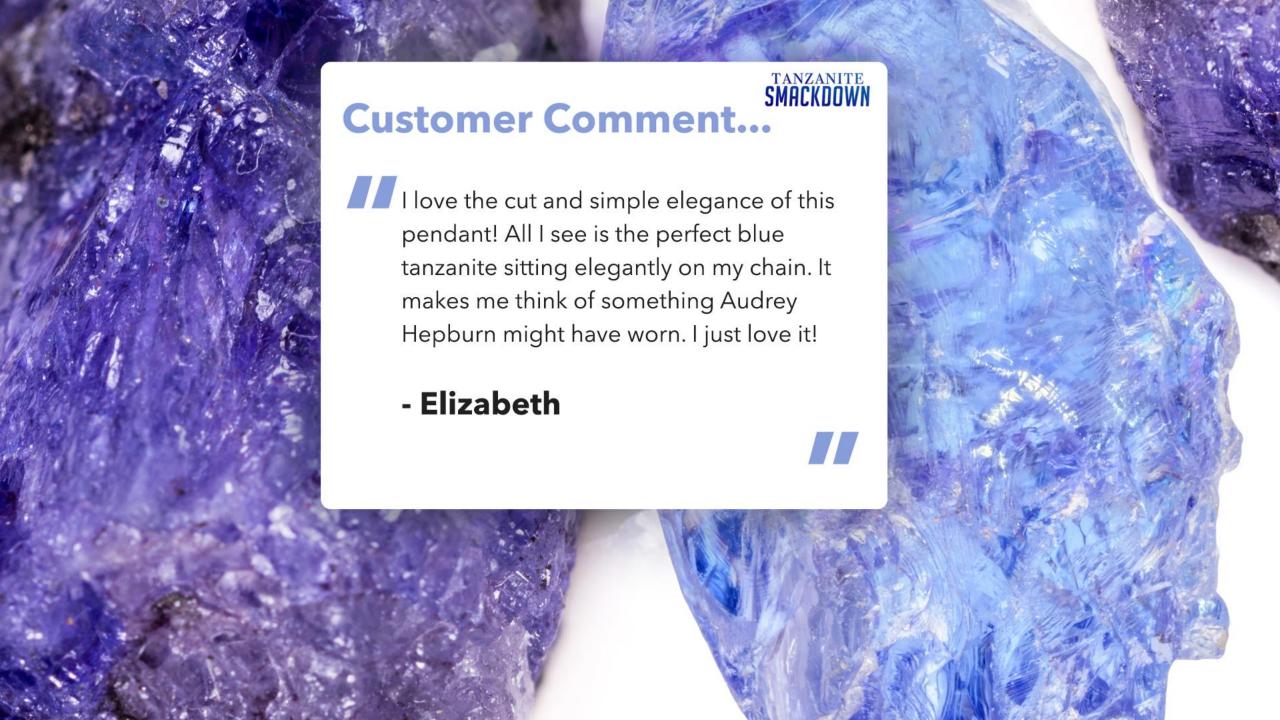
TANZANITE



COLOR SATURATION

We grade Tanzanite using an 'A Grading' system. Once a Tanzanite has been cut and faceted (as long as it is eye clean) it qualifies for this system. Note though that the gem MUST be eye clean, in other words, no inclusions should be visible to the naked eye. The gem also MUST be well cut, with good symmetry.





Challenges faced sourcing Tanzanite

- Challenges related to gemstones:
 - Color
 - Transparency
 - Price
 - Size

- Challenges from the sourcing unit:
 - Political situation of the county
 - Language problem
 - Identification of stones
 - Security



The Future of Tanzanite

- As in all industries, prices are affected by supply and demand. The demand for tanzanite continues to rise, but the supply is slowly decreasing.
- Once tanzanite is depleted, there will be no more first-time owners of this precious gem, and buyers hoping to acquire their very own tanzanite stone or tanzanite jewelry will have to be willing to spend a bit more than they currently would.
- Experts believe that the supply of tanzanite will decrease, and eventually, Tanzania's supply of tanzanite will run out, and the magnificent gem will become depleted.
- However, as supplies begin to run low, mining companies are going deeper underground in the hope
 of recovering more tanzanite in layers previously unexplored.
- Though its legend is sure to live on forever, its supply certainly won't!!





TANZANITE FAVORITES ON SHOP LC*





















RHAPSODY





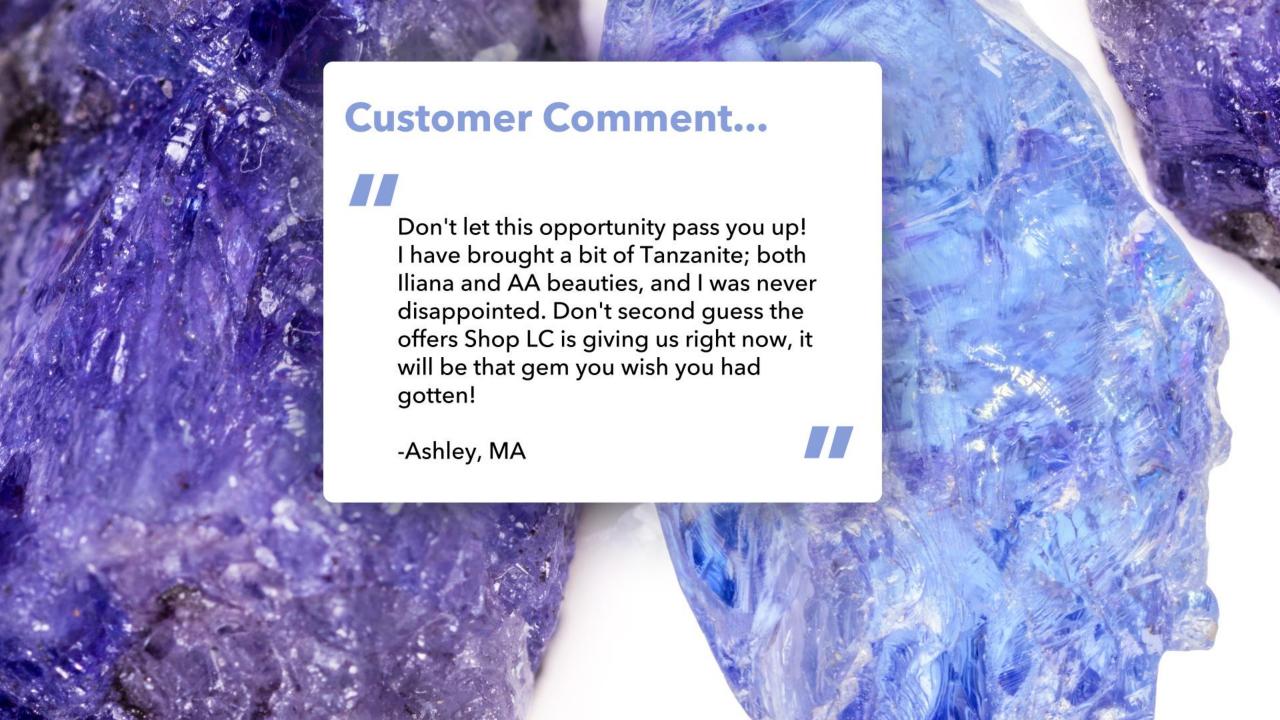


*Items may not be available









THANK YOU